

SCHOOL PERFORMANCE FACT SHEET CALENDAR YEARS 2022 & 2023 Vocational Nursing – 1680 Hours

On-Time Completion Rates (Graduation Rates)

Includes data for the two calendar years prior to reporting.

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	Number of On- Time Graduates	On-Time Completion Rate
2022	0	0	0	0%
2023	24	24	10	42%

Student's Initials	: Date:		
Initial only after v	you have had sufficient	t time to read and understand the informat	tion.

Job Placement Rates (includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	0	0	0	0	0%
2023	24	10	10	9	90%

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training. Please request from the Student Services Director.



Gainfully Employed Categories (includes data for the two calendar years prior to reporting) Part-Time vs. Full-Time Employment

Calendar Year	Graduate Employed	Graduates Employed in the	Total
	in the Field	Field at Least 30 Hours Per	Graduates
	20-29 Hours Per	Week	Employed in
	Week		the Field
2022	0	0	0
2023	0	9	9

Single Position vs. Concurrent Aggregated Position

		55 5	
Calendar Year	Graduates	Graduates Employed in the	Total
	Employed in the	Field in Concurrent	Graduates
	Field in a Single	Aggregated Positions	Employed in
	Position		the Field
2022	0	0	0
2023	9	0	9

Self-Employed / Freelance Positions

Calendar Year	Graduates Employed who are Self- Employed or Working Freelance	Total Graduates Employed in the Field
2022	0	0
2023	0	9

Institutional Employment

Calendar Year	Graduates Employed in the Field who are	Total Graduates
	Employed by the Institution, an Employer	Employed in the Field
	Owned by the Institution, or an Employer	
	who Shares Ownership with the	
	Institution.	
2022	0	0
2023	0	9

Student's Initials:	Date:
Initial only after you have	had sufficient time to read and understand the information.



License Examination Passage Rates (includes data for the two calendar years prior to reporting)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam	Number Who Failed First Available Exam	Passage Rate
2022	0	0	0	0	0%
2023	10	10	9	1	90%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

Student's Initials:	Date:			
Initial only after you h	ave had sufficien	t time to read an	d understand t	he information.

Salary and Wage Information (includes data for the two calendar years prior to reporting)

Annual salary and wages reported for graduates employed in the field.

Calendar Year	Graduates Available for Employment	Graduates Employed in Field	\$50,001 - \$55,000	-	-	-	Information
2022	0	0	0	0	0	0	0
2023	10	9	1	3	2	3	0

A list of sources used to substantiate salary disclosures is available from the school. Please request from the Student Services Director.

Student's Initials:	Date:
Initial only after you have	had sufficient time to read and understand the information.



Cost of Educational Program

Total charges for the program for students completing on-time in 2022: \$25,000.00. Additional charges may be incurred if the program is not completed on-time.

Total charges for the program for students completing on-time in 2023: \$25,100.00. Additional charges may be incurred if the program is not completed on-time.

Student's Initials:	Date:
Initial only after you have	had sufficient time to read and understand the information.

Federal Student Loan Debt

	Most recent three year cohort default rate, as reported by the United State Department of Education.1	enrolled students in 2022/2023	The average amount of federal student loan debt of 2022/2023 graduates who took out federal student loans at this institution, in the program.	The percentage of graduates in 2022/2023 with federal student loans as calculated by the institution.
2022	3%	79%	\$14,899.13	80%
2023		71%	\$3,109.30	75%

¹The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

Student's Initials:	_ Date:
Initial only after you have	had sufficient time to read and understand the information.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may
have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet
contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the nstitution may be directed to the Bureau for Private Postsecondary Education at 1747 North Market Blvd., Suite 22 Sacramento, CA 95834, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.					
Student Name - Print					
Student Signature	Date				
School Official	Date				



Definitions

- "Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- "Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- "Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- "On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
- "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
- "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- "Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.
- "First Available Exam Date" is the date for the first available exam after a student completed a program.
- "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- "Salary" is as reported by graduate or graduate's employer.
- "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



STUDENT'S RIGHT TO CANCEL

1.	You have the right to cancel your program of instruction, without any penalty or obligations, through
	attendance at the first-class session or the seventh calendar day after enrollment, whichever is later. After
	the end of the cancellation period, you also have the right to stop school at any time, and you have the right
	to receive a pro rata refund if you have completed 60 percent or less of the scheduled hours in the current
	payment period in your program through the last day of attendance.

End	of	Cana	ellatio	n Pe	eriod	Date:	

- 2. Cancellation may occur when the student provides a written notice of cancellation at the following address: 18855 Victory Boulevard, Reseda, CA 91335, Reseda, CA 91335. This can be done by email, mail, or by hand delivery.
- 3. The written notice of cancellation, if sent by mail, is effective when deposited in the mail properly addressed with proper postage.
- 4. The written notice of cancellation need not take any form, and however expressed, it is effective if it shows that the student no longer wishes to be bound by the Enrollment Agreement.
- 5. If the Enrollment Agreement is cancelled, the school will refund the student any money he/she paid, less a registration or administration fee not to exceed \$100.00.



Annenberg School 18855 Victory Boulevard, Reseda, CA 91335 of Nursing 818-757-4431 | www.asn.edu

SCHOOL PERFORMANCE FACT SHEET **CALENDAR YEARS 2022 & 2023**

Nurse Assistant - 176 Hours

On-Time Completion Rates (Graduation Rates)

Includes data for the two calendar years prior to reporting.

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	Number of On- Time Graduates	On-Time Completion Rate
2022	21	21	20	95%
2023	13	13	12	92%

Student's Initials:	: Date: _	
Initial only after ye	ou have had suffi	cient time to read and understand the information.

Job Placement Rates (includes data for the two calendar years prior to reporting)

Calendar	Number of	Number of	Graduates	Graduates	Placement Rate %
Year	Students Who	Graduates	Available for Employment	Employed in the Field	Employed in the Field
	Began		, ,		
	Program				
2022	21	20	17	13	76%
2023	13	12	11	6	55%

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training. Please request from the Student Services Director.



Gainfully Employed Categories (includes data for the two calendar years prior to reporting) Part-Time vs. Full-Time Employment

Calendar Year	Graduate Employed in the Field 20-29 Hours Per Week	Graduates Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2022	1	12	13
2023	0	6	6

Single Position vs. Concurrent Aggregated Position

Calendar Year	Graduates Employed in the Field in a Single Position	Graduates Employed in the Field in Concurrent Aggregated Positions	Total Graduates Employed in the Field
2022	13	0	13
2023	6	0	6

Self-Employed / Freelance Positions

Calendar Year	Graduates Employed who are Self- Employed or Working Freelance	Total Graduates Employed in the Field
2022	0	13
2023	0	6

Institutional Employment

Calendar Year	Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer	Total Graduates Employed in the Field
	who Shares Ownership with the	
	Institution.	
2022	9	13
2023	0	6

Student's Initials:	Date:	
Initial only after you have	e had sufficient	time to read and understand the information.



License Examination Passage Rates (includes data for the two calendar years prior to reporting)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam	Number Who Failed First Available Exam	Passage Rate
2022	20	20	20	0	100%
2023	12	11	6	5	55%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

Student's Initials:	Date:	
Initial only after vo	u have had suffi	cient time to read and understand the information.

Salary and Wage Information (includes data for the two calendar years prior to reporting)

Annual salary and wages reported for graduates employed in the field.

Calendar Year	Graduates Available for Employment	Graduates Employed in Field	\$30,001 - \$35,000	\$35,001 - \$40,000	\$40,001 - \$45,000	\$45,001 - \$50,000	\$50,001 - \$55,000	No Salary Information Reported
2022	17	13	1	2	9	0	1	0
2023	11	c	^	1	5	^	Λ	0

A list of sources used to substantiate salary disclosures is available from the school. Please request from the Student Services Director.

Student's Initials:	Date:	
Initial only after you ha	ve had sufficient f	ime to read and understand the information.



Cost of Educational Program

Total charges for the program for students completing on-time in 2022: \$1,400.00. Additional charges may be incurred if the program is not completed on-time.

Total charges for the program is not com	J	completing on-time in 2023: \$1,400.00.	Additional charges may be incurred if
Student's Initials: Initial only after you ha		ime to read and understand the infor	mation.

Federal Student Loan Debt

Calendar Year	Most recent three year cohort default rate, as reported by the United State Department of Education.1	The percentage of enrolled students in 2022/2023 receiving federal student loans, in the program.	The average amount of federal student loan debt of 2022/2023 graduates who took out federal student loans at this institution, in the program.	The percentage of graduates in 2022/2023 with federal student loans as calculated by the institution.
2022	3%	0%	\$0	80%
2023	370	0%	\$0	75%

¹The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

Student's Initials:	Date:
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Student Name - Print		
Student Signature	Date	_
School Official	 Date	



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 called to active military duty, are international students that leave the United States or do not have a visa allowing
 employment in the United States, or are continuing their education in an accredited or bureau-approved
 postsecondary institution.
- "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the
 applicable educational program are gainfully employed, whose employment has been reported, and for whom the
 institution has documented verification of employment. For occupations for which the state requires passing an
 examination, the six months period begins after the announcement of the examination results for the first examination
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End of	Cancellation	Period Date:	

- Cancellation may occur when the student provides a written notice of cancellation at the following address: 18855 Victory Boulevard, Reseda, CA 91335, Reseda, CA 91335. This can be done by email, mail, or by hand delivery.
- 3. The written notice of cancellation, if sent by mail, is effective when deposited in the mail properly addressed with proper postage.
- 4. The written notice of cancellation need not take any form, and however expressed, it is effective if it shows that the student no longer wishes to be bound by the Enrollment Agreement.
- 5. If the Enrollment Agreement is cancelled, the school will refund the student any money he/she paid, less a registration or administration fee not to exceed \$100.00.



Annenberg School 18855 Victory Boulevard, Reseda, CA 91335 of Nursing 818-757-4431 Lyong aspective

SCHOOL PERFORMANCE FACT SHEET **CALENDAR YEARS 2022 & 2023**

Home Health Aide - 40 Hours

On-Time Completion Rates (Graduation Rates)

Includes data for the two calendar years prior to reporting.

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	Number of On- Time Graduates	On-Time Completion Rate
2022	2	2	2	100%
2023	6	6	6	100%

Student's Initials	: Date:	<u> </u>
Initial only after y	ou have had sufficient time to rea	d and understand the information.

Job Placement Rates (includes data for the two calendar years prior to reporting)

Calendar	Number of	Number of	Graduates	Graduates	Placement Rate %
Year	Students	Graduates	Available for	Employed in the	Employed in the
	Who		Employment	Field	Field
	Began				
	Program				
2022	2	2	2	2	100%
2023	6	6	6	6	100%

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training. Please request from the Student Services Director.



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Gainfully Employed Categories (includes data for the two calendar years prior to reporting) Part-Time vs. Full-Time Employment

Calendar Year	Graduate Employed	Graduates Employed in the	Total Graduates
	in the Field	Field at Least 30 Hours Per	Employed in the
	20-29 Hours Per	Week	Field
	Week		
2022	0	2	2
2023	1	5	6

Single Position vs. Concurrent Aggregated Position

Calendar Year	Graduates Employed in the Field in a Single Position	Graduates Employed in the Field in Concurrent Aggregated Positions	Total Graduates Employed in the Field
2022	2	0	2
2023	6	0	6

Self-Employed / Freelance Positions

Calendar Year	Graduates Employed who are Self- Employed or Working Freelance	Total Graduates Employed in the Field
2022	0	2
2023	0	6

Institutional Employment

Calendar Year	Graduates Employed in the Field who are	Total Graduates
	Employed by the Institution, an Employer	Employed in the Field
	Owned by the Institution, or an Employer	
	who Shares Ownership with the	
	Institution.	
2022	0	2
2023	0	6

Student's Initials:	Date:	
Initial only after you have	e had sufficient	time to read and understand the information.



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License Examination Passage Rates (includes data for the two calendar years prior to reporting)

Calenda	ar Num	ber of	Number	of N	lumber	Who Nu	mber Who	Passage
Year	Gradu	ates in	Graduate	s Pa	assed	First Fa	ailed First	Rate
	Calend	lar Year	Taking Ex	xam A	/ailable E	xam /	Available	
							Exam	
2022	Not applicable, this program does not require state licensure							
	 imination passage	data is not av	ailable from	the state and	ency admin	istering the e	xamination \	Ne are unable
	from 0 graduates		anabio irom	ino stato agi	crioy admin	otornig trio o	Adminiation.	rve are ariable
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nitial only af	ter you have had	sufficient tim	ne to read ar	nd understa	and the info	ormation.		
Salarv	and Wage Info	rmation <i>(in</i>	<u>cludes dat</u>	<u>ta for the t</u>	wo calen	<u>dar years p</u>	<u>orior to rep</u>	orting)
<u> </u>								
•	-		_					
Annual sa	lary and wage	<u> </u>				field.		
	lary and wage	s reported fo		es employ	yed in the \$45,001	field. \$50,001	\$60,001	No Salary
Annual sa	lary and wage	Graduates		\$40,001 -			\$60,001	No Salary Information
Annual sa Calendar	lary and wage	Graduates Employed				\$50,001	\$60,001 - \$65,000	•
Annual sa Calendar	lary and wage Graduates Available for	Graduates Employed in Field	\$30,001	\$40,001 -	\$45,001 -	\$50,001 - \$55,000	•	Information
Annual sa Calendar Year 2022 2023	Graduates Available for Employment	Graduates Employed in Field 2 6	\$30,001 - \$35,000 0 1	\$40,001 - \$45,000 0 1	\$45,001 - \$50,000 1 1	\$50,001 - \$55,000 1 2	\$65,000 0 1	Information Reported 0 0
Annual sa Calendar Year 2022 2023 A list of source	lary and wage Graduates Available for Employment 2 6 ces used to subs	Graduates Employed in Field 2 6	\$30,001 - \$35,000 0 1	\$40,001 - \$45,000 0 1	\$45,001 - \$50,000 1 1	\$50,001 - \$55,000 1 2	\$65,000 0 1	Information Reported 0 0
Annual sa Calendar Year 2022 2023	lary and wage Graduates Available for Employment 2 6 ces used to subs	Graduates Employed in Field 2 6	\$30,001 - \$35,000 0 1	\$40,001 - \$45,000 0 1	\$45,001 - \$50,000 1 1	\$50,001 - \$55,000 1 2	\$65,000 0 1	Information Reported 0 0
Annual sa Calendar Year 2022 2023 A list of source Services Direct	lary and wage Graduates Available for Employment 2 6 ces used to substator.	Graduates Employed in Field 2 6 antiate salary	\$30,001 - \$35,000 0 1	\$40,001 - \$45,000 0 1	\$45,001 - \$50,000 1 1	\$50,001 - \$55,000 1 2	\$65,000 0 1	Information Reported 0 0
Annual sa Calendar Year 2022 2023 A list of source Services Direct Student's Init	Graduates Available for Employment 2 6 ces used to substitution.	Graduates Employed in Field 2 6 antiate salary	\$30,001 - \$35,000 0 1 disclosures	\$40,001 - \$45,000 0 1 is available	\$45,001 - \$50,000 1 1 from the s	\$50,001 - \$55,000 1 2 chool. Pleas	\$65,000 0 1	Information Reported 0 0
Annual sa Calendar Year 2022 2023 A list of source Services Direct Student's Init	lary and wage Graduates Available for Employment 2 6 ces used to substator.	Graduates Employed in Field 2 6 antiate salary	\$30,001 - \$35,000 0 1 disclosures	\$40,001 - \$45,000 0 1 is available	\$45,001 - \$50,000 1 1 from the s	\$50,001 - \$55,000 1 2 chool. Pleas	\$65,000 0 1	Information Reported 0 0
Annual sa Calendar Year 2022 2023 A list of source Services Direct Student's Init	Graduates Available for Employment 2 6 ces used to substitution.	Graduates Employed in Field 2 6 antiate salary eate:	\$30,001 - \$35,000 0 1 disclosures	\$40,001 - \$45,000 0 1 is available	\$45,001 - \$50,000 1 1 from the s	\$50,001 - \$55,000 1 2 chool. Pleas	\$65,000 0 1	Information Reported 0 0
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Annual sa Calendar Year 2022 2023 A list of source Gervices Direct Student's Initial only af	Graduates Available for Employment 2 6 ces used to substitution.	Graduates Employed in Field 2 6 antiate salary Pate: Sufficient time Coor students con	\$30,001 - \$35,000 0 1 disclosures	\$40,001 - \$45,000 0 1 is available	\$45,001 - \$50,000 1 1 from the s	\$50,001 - \$55,000 1 2 chool. Pleas	\$65,000 0 1 se request from	Information Reported 0 0 momentum the Student
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Initial only after you have had sufficient time to read and understand the information.



School Official

Annenberg School 18855 Victory Boulevard, Reseda, CA 91335 818-757-4431 | www.asn.edu

Federal Student Loan Debt

	Calendar Year	Most recent three year cohort default rate, as reported by the United State Department of Education.1	The percentage of enrolled students in 2022/2023 receiving federal student loans, in the program.	The average amount of federal student loan debt of 2022/2023 graduates who took out federal student loans at this institution, in the program.	The percentage of graduates in 2022/2023 with federal student loans as calculated by the institution.		
		3%		'			
th	2022 3% 0% \$0 80% The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education. Student's Initials: Date: Initial only after you have had sufficient time to read and understand the information. This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law. Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 North Market Blvd., Suite 225, Sacramento, CA 95834, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.						
	Student Name	e - Print					
	Student Signa	ature		Date			

Date



19300 Sherman Way, Reseda, CA 91335 818-757-4431 | www.asn.edu

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- "On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
- "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
- "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are
 called to active military duty, are international students that leave the United States or do not have a visa allowing
 employment in the United States, or are continuing their education in an accredited or bureau-approved
 postsecondary institution.
- "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the
 applicable educational program are gainfully employed, whose employment has been reported, and for whom the
 institution has documented verification of employment. For occupations for which the state requires passing an
 examination, the six months period begins after the announcement of the examination results for the first examination
 available after a student completes an applicable educational program.
- "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- "Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.
- "First Available Exam Date" is the date for the first available exam after a student completed a program.
- "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- "Salary" is as reported by graduate or graduate's employer.
- "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



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STUDENT'S RIGHT TO CANCEL

1. You have the right to cancel your program of instruction, without any penalty or obligations, through attendance at the first-class session or the seventh calendar day after enrollment, whichever is later. After the end of the cancellation period, you also have the right to stop school at any time, and you have the right to receive a pro rata refund if you have completed 60 percent or less of the scheduled hours in the current payment period in your program through the last day of attendance.

End of Cancellation	Period Date:	

- 2. Cancellation may occur when the student provides a written notice of cancellation at the following address: 18855 Victory Boulevard, Reseda, CA 91335, Reseda, CA 91335. This can be done by email, mail, or by hand delivery.
- 3. The written notice of cancellation, if sent by mail, is effective when deposited in the mail properly addressed with proper postage.
- 4. The written notice of cancellation need not take any form, and however expressed, it is effective if it shows that the student no longer wishes to be bound by the Enrollment Agreement.
- 5. If the Enrollment Agreement is cancelled, the school will refund the student any money he/she paid, less a registration or administration fee not to exceed \$100.00.